



Financial Modelling and Analysis

We help you make confident financial decisions by combining your insights with our industry expertise to create models grounded in commercial reality.



Why choose Pilot



User friendly models

Custom models built by us, to be used by you and your team.



Strategic approach

A collaborative approach that ensures your goals shape every output.



Clear practical outputs

Our model outputs are designed with you so they meet your needs and are easy to understand and analyse.



Future focused

Crafted with third parties in mind, such as regulatory authorities or financiers, for future financing and reporting requirements.



What-if Analysis

Testing possibilities is essential to ensure your financial model stays on track.



Microsoft Excel

All models built using software you and your stakeholders already have.



Data integration

Our models can integrate data from accounting packages including Xero and MYOB.

Key Services

We work with you to build financial models that support your business strategy, funding needs, and operational planning. Pilot's key services:

- **Budgeting and forecasting**
Clear financial roadmaps tailored to your business objectives.
- **Cash Flow Modelling**
Projections that help you manage liquidity and plan for growth.
- **Scenario & Sensitivity Analysis**
Tools to evaluate risks and opportunities under different conditions.
- **Consolidation Models**
Group-level reporting that complies with accounting standards.
- **Strategic Modelling**
Support for capital raising, M&A, and long-term planning.
- **Custom Financial Models**
Bespoke solutions for unique business challenges.

Our team tailors each engagement to suit your stage of growth, industry, and internal capabilities.

Unlock the story behind your numbers

Ready to take control of your financial strategy?

We're here to help you model success - contact **Cameron Woodcroft, Chris King** or your Pilot Advisor on +61 7 3023 1300.

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