



Merger and Acquisition Services

Our team provides a full range of transaction and advisory services to assist with mergers and acquisitions.

Pilot Partners advisors assist with due diligence, on either buy side or sell side, as well as all required financial reporting for mergers and acquisitions.

Services

PRE-TRANSACTION

- Financial and tax due diligence
- Review and advice on financial terms, calculations & related indemnities in contracts
- Development of or review of 3-way forecast financial models
- Business valuations
- Preparation of financial reports under Accounting Standards
- Preparing a business for sale: systems, structures, accounts and strategy
- Audits of prior years

POST-TRANSACTION

- Earn-out calculations
- Finance function reviews
- Development of consolidated financial reporting models
- Independent Expert advice on earn-out or similar post-acquisition disputes

Success stories

- Delivered due diligence services to assist a listed company acquiring a \$30m revenue engineering business.
- Delivered due diligence services to assist an engineering business acquiring a \$5m revenue business.
- Acted as Independent Expert on a \$14m acquisition in the property sector to resolve a dispute on the quantum of earn-outs
- Acted as Independent Expert on a \$3m acquisition in the distribution sector to resolve a dispute on the quantum of earn-outs

OTHER RESOURCES

The following Capability Statements may also be of interest:

- Debt advisory
- IPO Advisory
- Business Sale Advisory

Navigate complex transactions with ease - Contact our M&A experts

To find out how we can help you or your business, contact your Pilot Advisor at info@pilotpartners.com, au or phone 07 3023 1300.