



# CFO Services

Running a business comes with daily challenges that demand quick, sound financial decisions. CFO Services provide the strategic financial guidance you need to drive growth, optimise operations, and increase profitability - without the cost of a full-time CFO.



## Why choose CFO Services?

CFO services provide expert financial management and strategic guidance to help businesses drive growth and boost profitability. This includes scenarios where:

- businesses need senior-level finance professionals;
- a business has insufficient resources or capability for a full-time CFO or finance team; or
- there is insufficient capability or bandwidth to undertake key work outside those of the general business.

## How Pilot can help

Our team provides comprehensive support to enhance your accounting team, meeting both ongoing and short-term needs.

Whether you need help filling an immediate vacancy, managing day-to-day accounting, or assisting with a business purchase or sale, we're here to make it easy.

## Our services and expertise

As an extension of your business' accounting department, we offer a full range of customised services to meet your unique needs, offering flexible and comprehensive support. Some of our key services include:

- Financial forecasting and budgeting including cashflows;
- Financial modelling for internal decision making;
- Cash flow and financial analysis;
- Reporting and compliance;
- Performance monitoring and KPIs; and
- Risk management and mitigation.

## Notable work

**Capital raising and financial operations:** Assisted a client in implementing a comprehensive finance function after securing a ~\$30M capital raise, developed tailored processes and procedures to support the company's growth and operational stage.

**International financial management:** Managed the daily finance function for an overseas business entering the Australian market. This included accounts payable, payroll, compliance, and reporting, while serving as the primary liaison with overseas parent entities.

## Ready to drive change in your business?

Learn how Outsourced CFO Services can support your goals. Contact **Daniel Gill** at [dgill@pilotpartners.com.au](mailto:dgill@pilotpartners.com.au) or your Pilot Advisor on +61 7 3023 1300.

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